

## SCHEDULE TRAINING 2018 - VALUE CONSULT

No	Topic	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Okt	Nov	Des	Price
	<b>HR Series</b>													
	<b>Recruitment</b>													
1	Smart Interview	15-16	12-13	12-13	16-17	14-15	25-26	23-24	20-21	17-18	15-16	21-22	11-12	Rp 4.350.000
2	Behavioral Event Interview		8-9		11-12	21-22	11-12		9-10		11-12		6-7	Rp 4.350.000
3	Recruitment Management			19-20		21-22	11-12	26-27		25-26		22-23		Rp 4.350.000
	<b>Organization Development</b>													
4	Certified Performance Management	5-6		2-3		18-19		27-28	3-4	28-29		2-3		Rp 5.050.000
5	Certified Career & Talent Management Specialist	5-6	23-24	23-24	20-21	18-19				28-29	12-13	2-3	7-8	Rp 5.050.000
6	Certified Job Analyst dan Job Evaluation Specialist Program	5-6	14-15		6-7		4-5	13-14		17-18	26-27	16-17	7-8	Rp 5.050.000
7	Certified Learning & Development Specialist	12-13			6-7				24-25		29-30			Rp 5.050.000
8	Certified Professional Human Resources Management (CPHRM)	19-20			5-6	17-18			27-28		1-2	9-10	7-8	Rp 5.050.000
9	Certified CBHRM Specialist	25-26	2-3	9-10		25-26	11-12	31-1	3-4	21-22	18-19	9-10	20-21	Rp 5.050.000
10	Certified Manpower Planning Specialist		2-3	22-23	6-7	18-19	8-9	27-28	24-25	7-8	5-6	23-24	14-15	Rp 5.050.000
11	Certified Structured Selection Interview Technique			2-3				1-2		7-8			7-8	Rp 5.050.000
12	Certified Job Management Specialist in designing Job Grading & Salary Structure				6-7		4-5	13-14			26-27			Rp 5.050.000
13	Workload Analysis	11-12	1-2	8-9	5-6	8-9		12-13	2-3	6-7	4-5	29-30		Rp 4.600.000
14	Man Power Analysis & Workload Analysis			15-16		30-31		16-17		18-19				Rp 4.350.000
15	HR Management Development Program		8-9		19-20	30-31	12-13	10-11	7-8	27-28	8-9	13-14	4-5	Rp 4.350.000
16	Writing Accurate Job Description	17		19		22	27	17	14	17	16	21	11	Rp 2.600.000
17	Performance Management for Effective Business Culture	17	22-23		24-25				23-24		25-26			Rp 4.600.000
18	Skema Gaji berbasis Pay for Performance		19-20			15-16		10-11		18-19	22-23			Rp 4.600.000
19	Effective Strategic Planning with Business Model Generation		22-24			7-8				20-21	29-30			Rp 4.350.000
20	Menentukan BONUS dengan Performance Appraisal	5		14		9		11		13			6	Rp 2.550.000
21	Persiapan Pensiun dengan REKSADANA		10		21			21		29	17	10		Rp 2.550.000
22	Sistem Pengelolaan & Analisa Data Ke-HRD-an		12-13		2-3		25-26		23-24		1-2		3-4	Rp 4.600.000
23	Certified Behaviour Analyst	8-9		12-13	30-1			23-24		4-5		12-13		Rp 4.600.000
24	Competency Matrix Management System	29-30			9-10		11-12	30-31			8-9		12-13	Rp 4.600.000
25	Human Resource Audit	4-5		1-2		17-18			30-31			1-2		Rp 4.600.000
26	Human Capital Development Analysis	11-12	1-2	8-9	5-6	7-8		11-12	2-3	6-7	4-5	8-9		Rp 4.350.000
27	Quality Improvement in HR Program		8-9		11-12		7-8		9-10		15-16		6-7	Rp 4.150.000
28	Aessment for Creating Best Talent		12-14		9-11				16-18					Rp 5.550.000
29	Sistem Manajemen SDM berbasis Kompetensi		21-22		11-12		6-7		8-9		17-18		5-6	Rp 4.600.000
30	Sistem Manajemen Pengawasan		19-20		16-17		11-12		20-21		22-23		13-14	Rp 4.350.000
31	Constructing Business Plan and Feasibility Study	3-4		14-15		25-26		27-28		3-4		5-6		Rp 4.350.000
32	Competency Based Performance Appraisal System		9-10		27-28	18-19			10-11			9-10		Rp 5.050.000
33	Effective Competency Design And Its Application Workshop			9-10			8-9			17-18			7-8	Rp 5.050.000
34	Designing & Evaluating Employee Satisfaction Survey	19-20			26-27			27-28			12-13			Rp 5.050.000
35	Designing Powerful knowledge Management In Building Learning Organization		14-15			25-26			15-16			16-17		Rp 4.600.000
36	Developing HR Yearly Plan			15-16			11-12			14-15			20-21	Rp 5.050.000
37	Design & Implement HR Audit	25-26						13-14			19-20			Rp 5.050.000
38	Diagnostic Management	4-5				17-18		19-20		6-7		8-9		Rp 4.600.000
39	Designing Effective Organizations		8-9		5-6		7-8		9-10		4-5		6-7	Rp 4.350.000
40	How to Write Job Description	18-19	22-23	15-16		25-26	11-12	19-20	15-16	14-15	18-19	15-16	13-14	Rp 4.350.000
41	Improving Individual Performance using 360 degree Feedback and Individual KPI	8-9	26-27				6-7		2-3	27-28		1-2		Rp 3.850.000
42	Pensiun Tetap Bahagia	9-10			4-5		4-5		9-10		22-23		3-4	Rp 4.350.000
43	Pelatihan Pra Purnabhakti	17-18		19-20		21-22		23-24		17-18		8-9		Rp 4.350.000
44	Kaizen in HR		13		17	30			1		16		12	Rp 3.050.000
45	Program Persiapan Pensiun		13-14					26-27	23-24	6-7	15-16		13-14	Rp 4.350.000

<b>Industrial Relation</b>														
46	Comprehensive Industrial Relation		6-7	14-15	9-10	7-8	7-8	10-11	6-7	3-4	8-9	5-6	3-4	Rp 4.350.000
47	Perjanjian Kerja Waktu Tertentu & Outsourcing	1-2	27-28		2-3		4-5	30-31	27-28		1-2	27-28		Rp 4.350.000
48	Formalities for Expatriat	15-16	12-13	12-13		14-15	25-26	23-24	13-14	4-5	15-16	12-13	11-12	Rp 4.850.000
49	Mengelola Serikat Pekerja	25-26		15-16		25-26		23-24		13-14		22-23		Rp 4.350.000
50	Peraturan Undang-Undang Ketenagakerjaan	25-26			16-17		11-12		7-8	27-28	11-12	29-30		Rp 4.350.000
<b>Administration</b>														
51	General Affairs Officer Program	25	15	22	26	23		10	23	21		23	12	Rp 2.550.000
52	General Affairs Management Development Program	4-5	1-2		5-6	8-9	6-7		2-3	27-28		1-2		Rp 4.350.000
53	Personnel Administration Development Program	11-12	8-9	8-9	11-12	21-22	7-8	12-13	9-10	6-7	4-5	8-9	6-7	Rp 4.350.000
54	Manajemen Perkantoran Modern		12-13		16-17		25-26			17-18			13-14	Rp 4.350.000
<b>Culture</b>														
55	Organizational Culture Profile	3-4	26-27		16-17	21-22	25-26	23-24	20-21	17-18	22-23	27-28	17-18	Rp 4.350.000
56	Membangun Corporate Culture	15	6		2	7	4	9		3	8	5	3	Rp 3.050.000
57	Peran Human Capital Dalam Membangun Budaya Pelayanan	22	12	12	9	14	11	13		4	15	12	11	Rp 3.050.000
59	Manajemen Perubahan	3-4		8-9		8-9	27-28			5-6		7-8		Rp 4.600.000
60	Budaya Etika		7-8		4-5		6-7		1-2		3-4	28-29		Rp 4.600.000
61	Komunikasi Perubahan		8-9			7-8		13-14	28-29		29-30			Rp 4.600.000
62	Sinopsis Corporate Culture and Business Ethics	29-30		28-29		30-31		30-31		27-28		30-1		Rp 4.600.000
63	Increasing Employee Engagement	15-16		5-6		7-8		9-10	30-31	26-27	31-1			Rp 4.600.000
64	Revitalizing the Quality Culture	22-24		21-23										Rp 5.550.000
<b>General</b>														
65	HR for Non HR Manager in Competitive Business Organization	4-5		1-2		8-9				6-7	15-16		3-4	Rp 4.350.000
66	HRM For Line Manager		1-2	1-2	5-6	1-2	28-29		2-3	27-28		1-2		Rp 4.350.000
67	Transforming HR Mindset		20-21		11-12		11-12		27-28		17-18		11-12	Rp 4.350.000
68	Make New Employee Orientation A Success		21		17		20		16		12		17	Rp 3.050.000
69	Strategic Human Resource Management	10-11		14-15		16-17		11-12		12-13	24-25			Rp 4.350.000
70	The World Class Human Resource Management	31-1		27-28			11-12		13-14		24-25		12-13	Rp 5.550.000
71	Perpajakan untuk HRD		21			2	20		21	14	23		19	Rp 3.050.000
72	Business Process Improvements Skills	1		28		2		16		3	30			Rp 2.850.000
73	HR Based ISO 9001:2008	2-3		13-14		14-15		19-20		4-5		6-7		Rp 4.350.000
74	Proses PHK dan Perhitungan Pesangon	3-4	28-1			8-9		11-12		5-6	4-5	7-8		Rp 4.350.000
75	Certified Human Resources Planning Specialist		2-3			18-19			3-4			2-3		Rp 5.050.000
76	Talent Management & Career System		12-13			21-22		2-3		13-14		5-6		Rp 4.350.000
77	Menyusun Struktur Gaji Kompensasi (berbasis Pay for Performance)		19		9		11		13		12		11	Rp 2.550.000
78	Leading Change and Managing Transformation		21			15-16			14-15		16		17	Rp 2.550.000
79	Manajemen Konflik			1-2		8-9		19-20		13-14		15-16		Rp 4.350.000
80	Man Power Analysis & Workload Analysis		14-15		16-17		4-5		13-14			21-22		Rp 6.850.000
81	Competency Based Assessment Center	15-16		19-20	16-17									Rp 4.350.000
82	Certified Job Management Specialist in designing Job Grading & Salary Structure				6-7		4-5	13-14			26-27			Rp 5.050.000
83	Train The Trainers		12-13	24	21-22		25-26		12-13		14-15			Rp 4.600.000
84	Psikologi For Non Psikologi				30	4		6		8			17	Rp 2.550.000
85	Certified Career & Talent Management Specialist - 1 Day					8								Rp 2.850.000
86	Certification Graphologist for Recruitment / Assessment		14-15		4-5		11-12		9-10		8-9		3-4	Rp 4.350.000
87	Hukum Ketenagakerjaan Dan Hubungan Industrial							23-24		18-19		14-15		Rp 4.350.000
88	Menjadi AREA MANAGER yang Luar Biasa	15-16		12-13		14-15		25-26		13-14		21-22		Rp 4.350.000
89	Certified Organization Development Specialist	18-19	23-24	2-3		11-12	1-2		3-4	17-18	12-13	2-3	20-21	Rp 5.050.000
90	Comprehensive Compensation & Benefit Course	18-19		28-29	19-20	25-26	4-5	26-27	20-21	13-14	11-12	15-16	13-14	Rp 4.600.000
91	Comprehensive HRIS (Human Resources Information System)	22-23	19-20	19-20	24-25	21-22		26-27	20-21	25-26	22-23	21-22	17-18	Rp 4.600.000
92	PROGRAM SERTIFIKASI BNSP : SUPERVISOR HR		7-9		5-7		6-8		9-11		11-13		6-8	Rp 7.300.000
93	PROGRAM SERTIFIKASI BNSP : MANAGER HR	11-13		14-16			5-6	12-14		6-8		8-10		Rp 7.300.000
94	Sistem Karir Karyawan				23-24		25-26		20-21		25-26		19-20	Rp 4.350.000
95	Mendesain Salary Structure Menggunakan Metode Mercer						7-8		20-21		4-5		3-4	Rp 4.350.000
96	Assessment Disc & Doodle	22-23		5-6		14-15		12-13		13-14		5-6		Rp 4.350.000

97	Improving Performance Through Coaching And Counselling							16-17		13-14		1-2		Rp 4.350.000
98	Struktur & Skala Upah		12-13		9-10		11-12		13	10	16		10	Rp 2.550.000
99	Sustainability Reporting Specialist								14-15					Rp 4.350.000
100	Value Gathering - Revolusi eLearning Korporasi !									4				Rp 600.000
101	Performance Appraisal With Key Performance Indicators (Kpi)	22-23		26-27		16-17		24-25		24-25		12-13	10-11	Rp 4.350.000
102	People Development Management	15-16		26-27		14-15		9-10		25-26		14-15		Rp 4.350.000
	<b>Training Series</b>													
103	Train The Trainers Program	31-1			4-5	31-1			8-9		3-4		12-13	Rp 4.350.000
104	Training of Trainer in Organization	25-26		21-22		25-26		19-20		26-27		22-23		Rp 4.350.000
105	Comprehensive Training Management System for Training Officer	3-4	22-23	15-16		2-3	5-6	17-18		4-5	2-3	27-28		Rp 4.350.000
106	How to Identify Training Need (TNA)	9-10	6-7	5-6	10-11	8-9	12-13	12-13	7-8	20-21	16-17	6-7	4-5	Rp 4.350.000
107	How To Plan & Organize Training	16-17	13-14	13-14	17-18	15-16	27-29	24-25	13-14	18-19	23-24	13-14	11-12	Rp 4.350.000
108	How to Plan & Design Training Materials	23-24	20-21	20-21										Rp 4.350.000
109	Creating Training Needs Analysis	25-26		14-15				26-27				14-15		Rp 4.600.000
110	e-Training Facilitator	15-16	14-15	12-13	16-17	14-15	25-26	11-12	15-16	17-18	15-16	12-13	18-19	Rp 4.350.000
111	Effective On the Job Training		22			23			21			21		Rp 3.050.000
112	Quality Control of Training		23				25-26		20-21		18-19		20-21	Rp 4.350.000
113	Internal Consulting Skills For Trainer	24			19		11		24		26		20	Rp 3.050.000
114	Conducting Corporate Training Curriculum	25-26		15-16		25-26		26-27		13-14		15-16		Rp 4.350.000
115	Practical Management Trainee Program		19-20			8-9			30-31				5-6	Rp 4.350.000
116	Training Vendor Selection : How to Select good training vendor		22		25	21	12		23		17		11	Rp 4.100.000
117	Ice Breaking For Public Speaker & Presentator	25-26		21-22		25-26		26-27		6-7		8-9		Rp 4.350.000
118	Designing Games Training : For Indoor And Outdoor Program	25-26		19-20		25-26		23-24		24-25		22-23		Rp 4.350.000
119	Persuasive Communication Strategy : By using NLP Technique		5-6		25-26		25-26		20-21		25-26		19-20	Rp 4.350.000
120	Training For Trainers	8-9		5-6	30-1			9-10		12-13	31-1			Rp 4.350.000
121	Achievement Motivation Training		14-15		26-27			4-5	28-29		16-17		11-12	Rp 4.350.000
122	Troubleshooting for Trainers		19-20		24-25		25-26		29-30		23-24		6-7	Rp 4.350.000
123	Developing Yearly Training Budget Plan	6	24	28		26	9	14	25	15	20	24	15	Rp 3.050.000
124	Design Training Methods Attractively	10-11				21-22		16-17		13-14		1-2		Rp 4.350.000
125	Measuring Training Impacts At Work		12-13											Rp 4.350.000
126	How to Plan, design & Deliver Training Materials			19-20		22-23			29-30	25-26	25-26	26-27	18-19	Rp 4.350.000
127	Sistem Manajemen General Affairs			28-29				19-20			11-12		10-11	Rp 4.350.000
128	Effective Team Briefing On The Workplace			28-29		14-15		18-19		20-21		26-27		Rp 4.350.000
	<b>Legal Series</b>													
129	Hak Kekayaan Intelektual : Aspek Hukum, Proteksi, Prosedur & Komersialisasi	4-5		1-2		8-9	28-29	23-24	30-31	24-25		1-2		Rp 4.600.000
130	Executive Corporate Law for Non Lawyer	11-12	6-7	13-14	9-10	2-3	11-12		9-10	13-14	4-5		6-7	Rp 4.600.000
131	International Joint Venture Agreement	17	19	16	12	16	11	9	23	5	17	8	12	Rp 3.050.000
132	Merger & Akuisisi	23-24					1-2	26-27		13-14		2-3		Rp 4.350.000
133	Drafting & Reviewing : International Joint Venture Agreement	8-9		21-22		17-18		19-20		6-7			3-4	Rp 4.600.000
134	Arbitration & Mediation : Alternative Dispute Resolution In Business		21-22		19-20		11-12		6-7		1-2	27-28		Rp 4.600.000
135	Mediasi & Penyelesaian sengketa Bisnis		8		5		12		16		11		11	Rp 3.050.000
136	Negotiation Skills for Lawyer	18-19			19-20			12-13			18-19		7-8	Rp 4.600.000
137	Arbitrase & Alternatif Penyelesaian Sengketa Lainnya			20-21			7-8		9-10	12-13		8-9		Rp 4.600.000
138	Alternatif Penyelesaian Sengketa di Pasar Modal Melalui BAPMI	23-24		20-21	30-1				29-30			7-8		Rp 4.600.000
139	Aspek Hukum Penanganan Kredit Bermasalah Secara Efektif	16		13		16		3		5		14		Rp 3.050.000
140	Business Contract : Drafting and Reviewing	22-23	13-14	13-14	17-18	16-17	11-12	18-19	7-8		23-24	27-28		Rp 4.600.000
141	Perancangan Peraturan Perundang-undangan (Legislative Drafting)		14-15		16-17		25-26		20-21		15-16		11-12	Rp 4.600.000
142	PSAK yang sesuai dengan Industri Perkebunan	8-9	26-27		30-1			11-12		3-4	29-30			Rp 4.350.000
143	Aspects Of Contract	9-10		13-14				10-11				6-7		Rp 4.350.000
144	Penyelesaian Perkara Litigasi Perdata, Komersial & Tata Usaha Negara (TUN) bagi Korporasi				5-6			26-27		24-25		21-22		Rp 4.600.000
145	Hukum Kepailitan						11-12		9-10		10-11		6-7	Rp 4.350.000
146	Pajak Bisnis Properti	30-31		20-21		24-25		24		12		14		Rp 2.550.000
147	Kursus Intensif Hukum Pertanahan dan Bangunan									18-19				Rp 5.550.000

148	Hukum Pasar Modal									25-26		1-2		Rp 4.350.000
	<b>Corporate Communication Series</b>													
	<b>Internal Communication</b>													
149	Designing Effective Internal Communications Program	26	28		4	2			1		3		7	Rp 4.600.000
150	Compliance Management Training	25-26		14-15		21-22			20-21	13-14	24-25			Rp 4.650.000
151	How to Internalize Good Corporate Governance (GCG)	25-26		21-22		25-26		26-27		6-7	30-31			Rp 4.600.000
	<b>Eksternal Communication</b>													
152	Effective PR Activities Best Practise for PR Officer	10		6		9		12		5		7		Rp 2.850.000
153	Effective Crisis Communication Strategy & Practises to Maintain Corporate Reputation	17-18		28-29			12-13	26-27	8-9	6-7		14-15		Rp 4.350.000
154	Speaking & Writing Basic Skills Training for PR Executives		7		11		6		14		17		5	Rp 3.050.000
155	Effective PR Campaign	17-18		14-15		16-17		11-12		18-19		14-15		Rp 4.350.000
156	Effective PR Advocacy		13-14		17-18		11-12		16				5	Rp 4.350.000
157	Strategic Media Planning	24-25	21-22	22-23	24-25		25-26		20-21	25-26	24-25	21-22	12-13	Rp 4.350.000
158	Developing an Effective Government Communication Strategy	15		12		14		9		17		19		Rp 2.850.000
159	Political Campaign Communication		12		16		11		20		15		17	Rp 2.850.000
160	Crisis Communication Management And Media Interview Simulation		19-20		18-19		25-26		15-16		18-19			Rp 4.350.000
161	Public Trust : Strategi Komunikasi Menangkan Pasar		12-13		11-12		11-12				4-5		13-14	Rp 4.350.000
162	Reputation Management		22-23		16-17		7-8		6-7		15-16	27-28		Rp 4.350.000
163	CSR Promoting Conflict Prevention	8-9	13-14	7-8	17-18			10-11		4-5		6-7		Rp 4.350.000
164	Grievance Mechanisme		19-20		11-12		5-6		7-8		16-17		6-7	Rp 4.350.000
165	Community Based Conflict Untuk Ekstratif Industry	15-16		13-14		15-16		24-25		18-19		13-14		Rp 4.350.000
166	Protokol dan Pergaulan Internasional		8-9	22-23	9-10	16-17	25-26		23-24		18-19		13-14	Rp 4.350.000
167	Public Speaking For Executive	10-11	8-9			8-9		11-12		12-13		28-29		Rp 4.350.000
168	Optimation CSR Program for Corporate Branding		8-9		11-12		4-5		9-10		24-25		17-18	Rp 4.150.000
169	Public Speaking Training			15-16		30-31			7-8		1-2			Rp 4.350.000
170	Teknik Dan Skill Mengelola Corporate Identity		1-2		5-6		7-8		9-10		4-5	29-30		Rp 4.350.000
171	Optimalisasi Cyber Public Relations		8-9	12-13			4-5		15-16		11-12		6-7	Rp 4.350.000
172	CSR Strategi Menuju GCG	15-16		22-23		14-15		23-24		12-13		8-9		Rp 4.350.000
173	Best Practice : Corporate Event Management	25-26		21-22		25-26		26-27		17-18		22-23		Rp 4.350.000
174	Strategic Public Relations		19-20		24-25			9-10	20-21		22-23		17-18	Rp 4.150.000
175	Komunikasi Internal Strategi Menuju Reputasi			12-13		7-8		16-17		6-7		7-8		Rp 4.350.000
176	Mengelola Company Profil Berbasis Digital				26-27				6-7				10-11	Rp 4.350.000
177	Effective Communication in Hospitals		7-8		4-5		6-7	11-12	8-9	5-6	10-11	7-8	5-6	Rp 4.350.000
178	Public Relations Officer (PRO) - Elementary Program	4-5		7-8		2-3		2-3		3-4		5-6		Rp 4.350.000
179	Public Relations Officer (PRO) - Intermediate Program		26-27		11-12			9-10		17-18		12-13		Rp 4.350.000
180	Public Relations Officer (PRO) - Advanced Program	10-11		14-15		8-9		16-17		24-25		27-28		Rp 4.350.000
181	Program Pembinaan Pengusaha Tempatan							19	16				4	Rp 2.550.000
182	Improving Business Writing Skills	22		19		14			15	17		22		Rp 3.050.000
183	Strategic Media Planning Training	15-16		5-6		14-15		23-24		17-18		12-13		Rp 4.350.000
184	CSR Communication Management			28-29		7-8		26-27		27-28		5-6		Rp 4.350.000
185	Integrated Corporate Communication			28-29		14-15		18-19		20-21		22-23		Rp 4.350.000
186	Risiko, Issue, Crisis & Problem Solving				4-5			5-6		12-13		8-9		Rp 4.350.000
187	Corporate Secretary				11-12		6-7		14-15	27-28	11-12		13-14	Rp 4.350.000
188	Good Corporate Governance (GCG) Implementation	18-19		16-17		2-3		2-3		3-4		5-6		Rp 4.350.000
	<b>Managerial Skills Series</b>													
	<b>Leadership &amp; Supervisory</b>													
189	Comprehensive Supervisory Skills training		1-2	15-16	5-6		7-8		2-3	27-28		29-30		Rp 4.350.000
190	Comprehensive Leadership Program	8-9		5-6		7-8		12-13		6-7		5-6		Rp 4.350.000
191	Comprehensive Managerial Skills & Leadership Training		22-23		5-6		11-12		15-16		11-12		13-14	Rp 4.350.000
192	Project & Team Leadership		12-13				4-5				25-26		11-12	Rp 4.350.000
193	Basic Leadership Program	4		14		17			9		11		6	Rp 2.850.000
194	Basic Relationship Management for Leaders	17		1		17			7		9			Rp 2.850.000
195	Basic Supervisory Training	3		15		25	12	25		6-7		16		Rp 2.850.000

196	Motivating & Empowering	18-19				21-22		23-24		17-18		15-16		Rp 4.350.000
197	Becoming a Strategic Thinking Leader		6-7		9-10			9-10		17-18		12-13		Rp 4.350.000
198	Leadership and Public Speaking	11-12		14-15		17-18		16-17		6-7		8-9		Rp 4.350.000
<b>Coaching</b>														
199	The Art of Coaching: How to maintain staffs motivation to perform?		8-9		16-17				20-21			29-30		Rp 4.350.000
200	Coaching & Counseling Skills	12		21		22		5	2			29		Rp 2.550.000
201	Team & Commitment Building	29-30			2-3	17-18	4-5			2-3		4-5		Rp 4.350.000
202	Coaching and Counseling Skills	15-16		12-13		7-8		16-17		25-26		7-8		Rp 4.350.000
<b>Mengelola Orang &amp; Tugas</b>														
203	Comprehensive People Management Training		6-7					16-17					17-18	Rp 4.350.000
204	Effective Time Management & Delegation	22-23	19-20	19-20	26-27	21-22			24-25	24-25	18-19	27-28	3-4	Rp 4.350.000
205	Modern Time Management	22	19	19	26	21		23	23	24	17	19	3	Rp 2.850.000
206	Effective Delegation, Monitoring & Feedback	23	20	20		22		24	24	25	19	21	4	Rp 2.850.000
207	Motivasi Kerja dan Profesionalisme	17	14-15	22			6				24			Rp 2.850.000
208	Disciplining, Motivating & Developing People	29-30					11-12				22-23		5-6	Rp 4.350.000
209	PA Discussion & Goal Setting				17				21		17			Rp 2.850.000
210	People Management		1-2		5-6		7-8		2-3		4-5	29-30		Rp 4.350.000
211	Facilitation Skills		21-22		24-25				20-21		22-23	28-29		Rp 4.350.000
212	Execution: Disiplin Menyelesaikan Suatu Tugas dengan Tuntas	31-1		28-29		30-31			1-2	27-28			5-6	Rp 4.350.000
<b>Service Excellence</b>														
213	Practical Assertive Communication		8-9		11-12		11-12		9-10		4-5		6-7	Rp 4.350.000
214	Customer Service for Hospital	10		2		9		17		5		7		Rp 2.850.000
215	Improving Quality of Customer Interaction & Handling Customer Complaint		8-9		25-26	25-26	7-8		9-10		4-5		6-7	Rp 4.350.000
216	Service Leadership	17		21		23		25		26		21		Rp 2.850.000
217	Practical Service Excellence	23-24		19-20		21-22						27-28		Rp 4.350.000
218	Building Quality Service Excellence		15		11-12		12-13							Rp 4.350.000
219	Handling Difficult People and Complaints		1-2	1-2	5-6	30-31	5-6				1-2		3-4	Rp 4.350.000
220	Service Excellence Skills		8-9		11-12		6-7		6-7		9-10		11-12	Rp 4.350.000
<b>Office Management &amp; Secretary</b>														
221	Professional Secretary	24		26		23		25	20		4		3	Rp 2.850.000
222	Modern Office Administration For Executive Secretary and Executive Administration	17-18	13-14	14-15	11-12	21-22	11-12	23-24	15-16	12-13	17-18	14-15	13-14	Rp 4.350.000
223	Business Ethics for Secretary	25-26		28-29			6-7							Rp 4.350.000
224	Strategi and initiative management Office	22-23		19-20		25-26		25-26		24-25		21-22		Rp 5.550.000
225	Professional Administration Skills	22-23		19-20		14-15		23-24		13-14		14-15		Rp 4.350.000
226	Facility Management	25-26		21-22		30-31				25-26		26-27		Rp 4.350.000
<b>Writing Skills</b>														
227	Report Writing	18-19	14-15	15-16	19-20	25-26			20-21	6-7	11-12	15-16	13-14	Rp 4.350.000
228	Business Writing Skills		21		24		27		21		24		11	Rp 2.850.000
229	Corporate Website Writing		6		2		4		3		1		3	Rp 2.850.000
230	Teknik Penulisan Naskah Public Relations	18-19		15-16		30-31		5-6		6-7		15-16		Rp 4.350.000
<b>Negotiation Skills</b>														
231	Win-Win Negotiation Skills	8-9	26-27		2-3	2-3		12-13		3-4		8-9		Rp 4.350.000
232	Lobbying & Negotiation Skills For Managers		7-8		4-5		6-7		20-21		3-4		6-7	Rp 4.350.000
<b>Presentation</b>														
233	Effective Presentation Skills		19-20		16-17		25-26			4-5	15-16		17-18	Rp 4.350.000
234	Powerful Visual Presentation	13	10	10	7	19	9	14	4	15	6	17	1	Rp 2.850.000
235	Powerful Slide Presentation	12		15		17	28			13		15		Rp 2.850.000
236	Say It With Insightful Charts		8		12		12		9		11		6	Rp 2.850.000
237	Powerpoint and Prezi For Infographics	3		7	4	2			29		3	28	20	Rp 2.850.000
238	Infographic for Creative Presentation	11-12		19-20	9-10			17-18		18-19		12-13		Rp 4.350.000
239	Presentation Skills	25-26		15-16		25-26			2-3	27-28		29-30		Rp 4.350.000
<b>Problem Solving</b>														
240	Creative Problem Solving		14-15						20-21					Rp 4.350.000

241	Innovative Thinking dan DMAIC Problem Solving	22-23		12-13		14-15	25-26			11-12			Rp 4.350.000	
242	Creative Problem Solving And Decision Making	25-26		8-9		8-9		26-27		27-28		12-13	Rp 4.350.000	
	<b>Communication</b>													
243	Powerful Presentation & Communication Skill	25-26		21-22		25-26		23-24		13-14		22-23	Rp 4.350.000	
244	Building Strong Communication through Correspondence		22-23		19-20		25-26		23-24		18-19	13-14	Rp 4.350.000	
245	Business English	24-25		12-13		17-18		9-10		5-6			Rp 4.350.000	
246	How To Manage Your Boss	18-19		28-29		21-22		11-12		13-14		21-22	Rp 4.350.000	
247	Emotional Intelligensi		19-20		24-25				23-24		25-26	20-21	Rp 4.350.000	
248	Public Speaking & Presentation Skills		6-7		9-10		11-12				11-12	6-7	Rp 4.350.000	
249	Training Within Industry Job Instruction	3		7		9		17		5	31		Rp 3.050.000	
250	Change Your Mindset	3	28			25		9		21		13	Rp 2.850.000	
	Communication Confident with Assertiveness													
251	Techniques and Self Therapy	4-5		1-2		8-9		12-13		3-4		5-6	Rp 4.350.000	
252	Business Negotiating Power	11-12		15-16		8-9		12-13		6-7		8-9	Rp 4.350.000	
253	Powerfull Multimedia Presentations Skill	15-16		28-29		21-22						26-27	Rp 4.350.000	
254	Practical MBA for future leader (Mini MBA)	15-16		1-2		14-15		16-17		27-28		5-6	Rp 4.350.000	
255	Medical Communication Skills	17-18		21-22		16-17		18-19		12-13		14-15	Rp 4.350.000	
256	Teknik dan Metodologi : Penulisan Laporan Hasil Audit	19		2-3		23		12		25-26			Rp 4.350.000	
257	The Art of Delegating, Motivating & Empowerment	25-26		15-16		25-26				6-7			Rp 4.350.000	
258	Email Management		8				11				2		Rp 2.850.000	
259	Effective Communication Skills For Managers And Supervisors		14		4		20				24	5	Rp 3.050.000	
260	Team Empowerment		14-15		24-25		25-26		9-10		22-23	6-7	Rp 4.350.000	
261	Manajemen Produktivitas Diri		15				8				9		Rp 2.850.000	
262	Personal Branding For Career		19-20		17-18		25-26		13-14		15-16	3-4	Rp 4.350.000	
263	Steps To Write A Proposal		21-22		2-3		5-6		6-7			8-9	Rp 4.350.000	
264	Powerful Presentation With Multimedia		22-23		19-20		11-12			24-25		26-27	Rp 4.350.000	
265	Produktivitas Diri dan Aspek IT nya			1				19				8	Rp 2.850.000	
266	Time and Stress Management			12-13	17-18	17-18		9-10		6-7		12-13	Rp 4.350.000	
267	Mengelola Stres Kerja secara Efektif			13				10				13	Rp 2.850.000	
268	Efektif Komunikasi Pribadi Berkomunikasi demi Citra Positif				2-3	30-31		30-31			1-2	29-30	Rp 4.350.000	
269	Proposal And Business Report				11-12		4-5		27-28		17-18	17-18	Rp 4.350.000	
270	Maximize Your Strength to Become a Professional Secretary				19-20					17-18			Rp 4.350.000	
271	The Power of Influencing Skill		19-20		24-25		12-13				17-18	10-11	Rp 4.350.000	
272	Influencing & Communication Skills for Leaders	11-12	28-1			8-9	12-13	10-11			1-2	10-11	Rp 4.350.000	
273	Performance Oriented Coaching	5		8		17			14			1	Rp 2.550.000	
274	Certification Graphologist for Credit Analyst	17-18		7-8		21-22		16-17		3-4		12-13	Rp 4.350.000	
275	Managing Performance for Leaders	29-30		15-16		30-31		12-13		13-14		8-9	Rp 4.350.000	
276	Self Management & Career Development for Leader					30							Rp 2.550.000	
277	Managing Team, People and Relationship	31-1			19-20	31-1				6-7	15-16	15-16	Rp 4.350.000	
278	Customer Loyalty Management						12-13						Rp 4.350.000	
279	Stabilize & Advance Microsoft Excel 2007 Training		12-13		2-3		25-26	2-3		6-7		15-16	Rp 4.350.000	
280	Excel for Dailly Activity		26-27		25-26			24-25	23-24		11-12	6-7	Rp 4.350.000	
281	Mastering & Designing Effective Motivation	18-19		15-16		17-18		4-5		17-18		12-13	Rp 4.350.000	
282	Counseling and Disciplining for Difficult/Problem Employee		22-23			24-25			20-21			29-30	Rp 4.350.000	
283	Effective Report Writing	8-9		13-14	16-17	2-3		9-10		20-21		12-13	Rp 4.350.000	
284	Followership Mastery - Becoming a Valued Contributor		21-22		23-24		27-28			6-7		22-23	17-18	Rp 4.350.000
285	Hospital Service Excellent		26-27		26-27		11-12		27-28		18-19	17-18	Rp 4.350.000	
286	Communication and Interpersonal Skills	15-16		12-13		14-15		23-24		17-18		12-13	Rp 4.350.000	
287	Powerful Database Analysis & Dashboard Reporting With Excel 2010	22-23		7-8				11-12	20-21	13-14		13-14	Rp 4.150.000	
288	Mastering Microsoft Excel 2007 Beyond For Office Automation	29-30		15-16				18-19		17-18		27-28	Rp 4.350.000	
	Electronic Filing Implementation With RMS &													
289	EFS Method Based on Document Regulation		1-2		5-6		7-8		6-7		9-10	3-4	Rp 4.350.000	
290	Coaching with Happiness		7-8										Rp 4.300.000	
291	Powerful Data Analysis & Reporting With Ms. Excel 2007		14-15		9-10		11-12		13-14		16-17	10-11	Rp 4.350.000	

292	Excellent Automation Process with Visual Basic Application for Excel 2007		19-20				25-26		20-21		24-25		18-19	Rp 4.150.000	
293	Business Analysis (Best Practice)		21-22		26-27		5-6		27-28		24-25		17-18	Rp 4.350.000	
294	Sales Leadership & Coaching Skills	11-12		7-8		2-3		4-5		5-6		7-8		Rp 4.350.000	
295	Sales Motivational	18-29		14-15		8-9		11-12		12-13		14-15		Rp 4.350.000	
296	Training Grafologi: Certified Handwriting Analysis			20-23										Rp 8.000.000	
297	Handling Complaint for Effectively	25		20		22		17		17		21		Rp 2.550.000	
298	Selling Skill for Personal Banking Officer		1-2		4-5		6-7		1-2		10-11		5-6	Rp 4.350.000	
299	Service Excellence for Leader		9		10		12		7		16		12	Rp 2.550.000	
300	Analytical Creative Thinking : Think Right Think Fast			10-11		11-12		2-3		11-12		10-11		Rp 4.350.000	
301	Effective Business Writing			16-17			2-3			26-27		21-22		Rp 4.350.000	
302	Problem Solving and Decision Making Tools			24-25				29-30		16-17		5-6		Rp 4.350.000	
303	Communication & Interpersonal Skills		14-15		25-26		11-12		20-21		24-25		19-20	Rp 4.350.000	
304	Service Excellence: Upgrade Your Service!	11-12		14-15		16-17		23-24		24-25		27-28		Rp 4.350.000	
305	Customer Service Excellent					11		13		17		6		Rp 2.550.000	
306	Powerpoint Do More	30		16		22		4	1	13	3	6		Rp 2.550.000	
307	Total Productive Mentoring ( TPM )	19-20		9-10		18-19		20-21		13-14		9-10		Rp 4.350.000	
<b>Soft Skills Series</b>															
308	Stress management		21-23		24-25		25-26							Rp 4.150.000	
309	Becoming Professional	25				17		11		13		10		Rp 2.850.000	
310	Emotional Management for Professionals/Leaders	10				30				21				Rp 2.850.000	
311	Dealing with Difficult People	3	28	29		2		1	27	31	28			Rp 2.850.000	
312	Vision Alignment	18-19		15-16		25-26				18-19		27-28		Rp 4.350.000	
314	Leading Creatively and Managing Your Talents - Build Winning Business Teams			19-20		25-26		9-10	13-14		22-23			Rp 4.150.000	
315	Social Media for Corporate Branding		14-15		5-6		7-8		2-3		17-18		11-12	Rp 4.350.000	
316	Table Manner					21-22								Rp 4.350.000	
<b>Finance Series</b>															
<b>Internal Audit</b>															
317	Risk Based Internal Audit		7-9		11-12		6-8		1-3		3-5		5-7	Rp 5.550.000	
318	Audit Pencegahan, Penditeksian and Investigasi Atas Kecurangan	10-12		14-16		9-11		25-27		5-7	31-2			Rp 5.550.000	
319	Risk Based Audit (RBA)	18-19		15-16		17-18		26-27		13-14		15-16		Rp 5.550.000	
<b>Finance</b>															
320	Finance For Non Finance	2-3	27-28		3-4	2-3	28-29		13-14		2-3	27-28		Rp 4.850.000	
321	Asset Management	8-9		12-13		7-8		25-26	20-21	3-4		5-6		Rp 4.850.000	
322	Treasury for non Treasury		6-7		9-10		4-5		6-7		1-2		3-4	Rp 4.600.000	
323	Basic understanding of Merger & Acquisition	22-23		19-20		14-15				17-18		21-22		Rp 4.850.000	
324	Financial Statements Analysis for Valuation	23-24		20-21		30-31		9-10		18-19		27-28		Rp 4.350.000	
325	Budget Modelling using Ms. Excel		6-7	5-6	10-11		6-7			4-5		6-7	4-5	Rp 4.350.000	
326	Letter of Credit and International Trade		6-7		10-11		12-13		7-8		16-17		4-5	Rp 4.850.000	
327	Anti Fraud Awareness Training		20-21		25-26	2-3	7-8		2-3		4-5		6-7	Rp 4.850.000	
328	Due Diligent	17		14		16	6	25		19		14		Rp 3.050.000	
329	Practical Debt Collection	1-2	26-27		2-3		4-5	30-31		3-4	1-2		3-4	Rp 4.350.000	
330	Perencanaan Keuangan Muslimah	4-5		1-2		25-26		12-13	30-31			8-9		Rp 4.350.000	
331	Developing Accounts Receivable Management Model	16-17	20-21	13-14	17-18		11-12		13-14	13-14	16-17	13-14	11-12	Rp 4.850.000	
332	Cost Control		22-23		11-12		6-7		9-10		11-12		6-7	Rp 4.600.000	
<b>Accounting</b>															
333	Konvergensi (SAK) dengan (IFRS) / (IAS)	15-16		12-13		7-8		9-10		3-4	29-30			Rp 4.850.000	
334	Kajian Perbandingan IFRS dengan PSAK Lama Terkait		6		9		11	30			1		3	Rp 2.550.000	
335	Membangun Hubungan Harmonis Antara Manajemen dan Auditor Independen	22		19		14		23		5		5		Rp 2.550.000	
336	PSAK Terkini		12		16		11		23		8		11	Rp 2.550.000	
337	Basic Accounting	2-3		8-9	25-26	17-18	27-28		28-29	12-13		6-7		Rp 4.350.000	
<b>Pajak</b>															
338	Regulasi dan Aplikasi Withholding Tax Indonesia		9-10		13-14		8-9		12-13		25-26		13-14	11-12	Rp 4.350.000

339	PPH 21/26 & PPh Wajib Pajak Orang Pribadi	.	13-14		24-25		12-13		17-18	16-17		11-12	Rp 4.350.000	
340	Pajak Penghasilan dan SPT WP-Badan	16		21		16		26		12		15	Rp 2.550.000	
341	Penghitungan Biaya Export		7		17		13		8		17		Rp 3.050.000	
342	Pajak Lebih Murah dengan Berzakat			1-2	5-6		7-8		9-10	4-5		6-7	Rp 4.350.000	
343	Perpajakan Internasional	3	28			2			5	31			Rp 3.050.000	
344	Financial Planning for Profesional	24-25		28-29		14-15		23-24		13-14		27-28	Rp 4.350.000	
345	Effective Finance for non Finance	29			26		25		20	4	22		17	Rp 2.550.000
346	PSAK (50, 55, 60 & 26) - Semarang	.	8-10						23-24					Rp 6.550.000
347	Cara Cepat Membaca Laporan Keuangan		12	12	16		8		6		8		3	Rp 2.550.000
348	Cost Control & Budgeting Profit Planning	18-19		8-9		8-9		12-13			8-9	13-14		Rp 4.350.000
349	Analisa Kredit & Manajemen Risiko Kredit	17-18		21-22		14-15		12-13		12-13		8-9		Rp 4.350.000
350	Regulasi dan Aplikasi PPH PASAL 22	2-3				15				4-5				Rp 2.850.000
351	Management Accounting	31-1			3-4			9-10		13-14		1-2		Rp 4.350.000
352	Tax & Accounting Planning	9-10		13-14		7-8		26-27		17-18		12-13		Rp 4.350.000
353	Akuntansi Lindung Nilai Berdasarkan PSAK 55	.	5-6		10-11				9-10					Rp 4.350.000
354	Tax Amnesty : Teknik Dan Tata Cara Memanfaatkan Peluang Tax Amnesty	16-17		20-21			6-7		27-28	24-25	22-23	26-27	17-18	Rp 4.350.000
355	Program Penggajian Perbasis Performance		22-23		26-27		11-12		28-29		22-23		13-14	Rp 4.650.000
356	Profit & Loss Management	.	21-22		17-18		4-5			20-21		5-6		Rp 4.350.000
357	Implementasi Accounting For Non Accountant	23-24		28-29		21-22		4-5		12-13	8-9		13-14	Rp 4.350.000
358	UPDATED Regulasi dan Aplikasi Pph 21/26 & PPN	5-6												Rp 4.350.000
359	Cashflow Management Using Ms. Excel	11-12	22-23		5-6		11-12		9-10		18-19		6-7	Rp 4.350.000
360	Analisis Laporan Keuangan	10-11		12-13		7-8		5-6		17-18		6-7		Rp 4.350.000
361	Cashflow & Treasury Management				11-12		11-12		1-2		4-5		20-21	Rp 4.350.000
362	Project Management Using Ms. Project Application				18-19		4-5		28-29		17-18		6-7	Rp 4.350.000
363	Financial Modeling					22-23				3-4	17-18	5-6		Rp 4.350.000
364	Advanced Finance for Non-Finance				25-26		19-20		26-27			2-3		Rp 4.350.000
365	Boosting Company Profit Thru Cash Management Application						31-1							Rp 4.850.000
366	COST ACCOUNTING & MANAGEMENT : TOOLS UNTUK PENGAMBILAN KEPUTUSAN BISNIS	.							28-29	25-26				Rp 4.350.000
	<b>Strategic Management Program</b>													
367	Studi Kelayakan Bisnis	.	6-7		5-6		5-6		13-14		2-3		4-5	Rp 4.350.000
368	Strategic Planning		7-8	28-29		1-2		30-31		1-2		3-4		Rp 4.350.000
369	Business Plan and Road Map	25-26		8-9		16-17		12-13	6-7		8-9		11-12	Rp 4.350.000
370	Certified of Business Development Specialist			28-29		8-9		18-19			8-9	22-23		Rp 4.600.000
371	Business Development and Marketing Strategy	8-9	7-8				7-8		20-21		4-5			Rp 4.350.000
372	Penyusunan RJP dan RKAP	25-26		28-29		25-26		19-20	16	26-27		2	2-3	Rp 4.350.000
	<b>Sales &amp; Marketing Series</b>													
	<b>Marketing</b>													
373	Effective Marketing Management	8-9	6-7	5-6	9-10	16-17	11-12	9-10	6-7	6-7	8-9	5-6	11-12	Rp 4.600.000
374	Integrated Marketing Communication		5-6		5-6		4-5		9-10	5-6			6-7	Rp 4.350.000
375	Effective Telemarketing	10-11		8-9		16-17		27-28		5-6			12-13	Rp 4.350.000
376	Telemarketing Skills Training		6-7		4-5					20-21	3-4		5-6	Rp 4.350.000
377	Strategic Issues in Experiential Marketing		19-20		24-25		25-26		20-21		15-16		11-12	Rp 4.600.000
378	Applied Marketing Research Using Ms. Excel	5-6	1-2	1-2	24-25	17-18	25-26	23-24	20-21	25-26	23-24	1-2	18-19	Rp 4.600.000
379	Cara Cerdas Merancang Program Periklanan	25-26	19-20	14-15	18-19	16-17	25-26	4-5		13-14	24-25	7-8	17-18	Rp 4.600.000
380	Digital Marketing Strategy		8-9		11-12		4-5		9-10		18-19		6-7	Rp 4.350.000
381	Desain Media Presentasi	9-10		5-6		8-9		9-10		4-5		6-7		Rp 4.600.000
382	Desain Media Publikasi Perusahaan	16-17	13-14	13-14	10-11	15-16	12-13	18-19	7-8	6-7	16-17	13-14	11-12	Rp 4.600.000
383	Social Media Marketing : Strategy for Increasing Loyalty & Sales	20		24	21	26	23	21	25	22	27	24	15	Rp 3.050.000
384	Solving Business Problem With A3 Proposal (Japan Way)		17		14		9							Rp 3.050.000
385	Customer Relationship Management	18-19		12-13	4-5									Rp 4.350.000
386	Sistem Manajemen Hubungan Pelanggan		6-7		2-3		1-2	25-26						Rp 4.350.000
387	Applied CRM using CRM Strategy Map	31-1			20-21		6-7		13-14		15-16		19-20	Rp 4.350.000
388	New Product Development (NPD)	17-18		21-22		18-19		12-13		5-6		26-27		Rp 4.350.000

389	Kupas tuntas Customer Satisfaction dan Loyalty			23-24			18-19			23-24	24-25	15-16			Rp 4.350.000
390	Perpajakan untuk Marketing					11			11					5	Rp 3.050.000
391	Preparing Business Plan			21-22		21-22			11-12		17-18		26-27		Rp 4.350.000
392	Effective Customer Retention Marketing			22-23		19-20			11-12		23-24		18-19	13-14	Rp 4.350.000
	<b>Sales</b>														
393	Increasing Your Sales Throught Effective Selling	31-1		8-9	16-17				6-7			26-27		8-9	Rp 4.350.000
394	Merchandising Principles	25-26	13-14	21-22	26-27	2-3	11-12	26-27	23-24	13-14	18-19	22-23	13-14		Rp 4.350.000
395	Customer Focus Selling Skills	18-19	12-13	28-29		8-9		25-26	29-30				1-2		Rp 4.350.000
396	Smart Selling	10		14		16		25-26	4		12		7		Rp 3.050.000
397	Sales Clinic Program			6-7		10-11		12-13				2-3		4-5	Rp 4.350.000
398	Smart For Salesman Training Program			22-23		19-20		11-12		23-24		22-23		13-14	Rp 4.350.000
399	Mind Gold Strategy for Sales	17		13		9		11		12		7			Rp 3.050.000
400	Kepemimpinan Situasional Untuk Sales Leader	9-10		13-14		8-9		11-12		4-5		13-14			Rp 4.350.000
401	The 7 Selling Steps for Sales People				11-12			12-13		29-30		16-17		11-12	Rp 4.350.000
402	Effective Sales Supervisor			14-15		19-20		4-5		20-21		23-24		18-19	Rp 4.150.000
403	High Impact Selling Skill			12-13		9-10				13-14		17-18		13-14	Rp 4.350.000
404	Sales Motivation Journey			8-9		11-12			7-8		9-10		4-5	6-7	Rp 4.350.000
405	How To Make A Great Sales Presentation & Negotiation Technique										18-19		1-2		Rp 4.350.000
406	Sales Management Cycle	11-12		13-14		8-9		25-26		4-5		13-14			Rp 4.850.000
407	Advanced Selling Skills for Maximum Profit	9-10		12-13		7-8		12-13	2-3			4-5		20-21	Rp 4.350.000
408	Improving Customer Service Thru Telephone Courtesy			20-21								11-12			Rp 2.350.000
409	Marketing Intelligence: Concept & practice	8-9				30-31		17-18		18-19		22-23			Rp 4.350.000
410	Effective Selling Skills and Negotiation for AE							4-5		26-27					Rp 4.350.000
411	Marketing Management untuk Industri Farmasi		14-15		18-19		25-26		20-21	3-4	23-24			12-13	Rp 4.350.000
412	Competitive Marketing Strategy	3-4		5-6		8-9		16-17				8-9		11-12	Rp 4.350.000
413	Customer Interaction & Telephone Courtesy											9-10			Rp 4.350.000
414	Social Media Marketing Strategy		16-17		9-10		25-26		13-14				1-2		Rp 4.350.000
415	Business Intelligence		26-27												Rp 4.350.000
416	Problem Solving Of Direct Marketing				24-25	31-1			20-21		15-16		3-4		Rp 4.350.000
417	Wealth Management Sales					14-15		18-19		17-18		27-28			Rp 4.350.000
418	Basic Marketing : Customer Relationship Management		8-9			30-31		17-18		12-13		7-8			Rp 4.350.000
419	Marketing Strategy Competitive		22-23		9-10		7-8		13-14		10-11		6-7		Rp 4.350.000
420	Effective Telemarketing Skills		27-28		23-24		4-5	12-13	30-31		22-23		10-11		Rp 4.350.000
421	Total Selling: Powerful Strategy Selling	25-26		21-22			6-7		20-21		22-23		13-14		Rp 4.350.000
422	Effective Sales Skills	29-30		28-29		3-4		10-11		5-6		13-14			Rp 4.350.000
	<b>Operation Series</b>														
	<b>Operation Management</b>														
423	Sistem Pengendalian Kualitas Produk Paper Packaging		14		4		20		21		24		5		Rp 3.050.000
424	Business Process Improvements	17	14		17	16	13	25	21	12	24	14	12		Rp 3.050.000
425	Writing Beyond Procedures		21-22		25-26		25-26		20-21		22-23		17-18		Rp 4.600.000
426	Advanced Writing Policies And Procedures (SOP)	10	7	14	24	9		18-19	8-9	5-6	17-18	7-8	5-6		Rp 4.350.000
427	Security Risk Management	11-12		15-16		17-18		9-10		13-14		8-9			Rp 4.350.000
428	General Project Management	4-5		8-9		17-18		5-6		6-7		8-9			Rp 4.350.000
429	Kupas Tuntas Penyusunan SOP dan KPI	5-6		19-20	16-17	21-22	4-5	25-26		24-25		21-22	17-18		Rp 4.350.000
430	Cara Mudah Menyusun KPI Sampai Balanced Scorecard		19						3		5		30		Rp 2.550.000
431	Optimizing Companys KPIs with Balance Scorecard	5	2-3	2-3	11-12	21-22	28-29	26-27	15-16	6-7	11-12	22-23	27-28		Rp 4.350.000
432	Accurate Inventory Planning & Stock Control	8-9	8-9		11-12			11-12			4-5		5-6		Rp 4.350.000
433	Production & Planning Inventory Control	15-16		12-13		14-15		16-17		13-14		15-16			Rp 4.350.000
434	Supply Chain Management for Best Operation	8-9		20-21		22-23			23-24		1-2				Rp 4.350.000
	<b>Increasing Manufacturing Profit by Lego Assembly Line</b>														
435	Simulation Training	11-12	12-13		9-10		4-5		7-8		4-5		4-5		Rp 4.350.000
436	Genba Kaizen from Simple Activity to Great Result		8-9		18-19		7-8		20-21		15-16		13-14		Rp 4.350.000
437	Mastering QC 7 Tools for Problem Solving & Improvement	18-19		8-9		21-22		16-17		6-7		8-9			Rp 4.350.000
438	Teknik Overhauling Mesin by Total Preventive Maintenance		21-22	21-22		14-15		23-24		17-18		22-23			Rp 4.350.000
439	Autonomous Maintenance	25-26			16-17		11-12		15-16		11-12		11-12		Rp 4.350.000

440	5S in Manufacturing	10		5	5	2	1	11	6	3	3	2	3	Rp 2.850.000
441	Maintenance Manajemen	8			11	9	12		23		22		17	Rp 2.850.000
442	Practical Problem Solving for Maintenance and Engineering	24		12		11		19		17		12		Rp 2.850.000
443	Zero Break Down through SMDE (Small Defect Elimination)	16		6		7		12		4		5		Rp 2.850.000
444	Management Operating System through RACI Concept	23			12				13		9		7	Rp 2.850.000
445	Maintenance Manajemen Sebuah Manajemen Praktis Perawatan Mesin	17	7		26		6		10		8		6	Rp 2.850.000
446	Failure Mode Analysis of Mechanical Component	18-19		1-2		8-9		18-19		18-19		12-13		Rp 4.600.000
447	Shutdown, Turn Around and Outages Maintenance Management		8-9		5-6	31-1			1-2		4-5		13-14	Rp 4.600.000
448	Professional Technique of Accident Investigation		8			23			23					Rp 2.850.000
449	Total Productive Maintenance (TPM) - Zero Losses Higher Profit		13-14		10-11		12-13		29-30		16-17		11-12	Rp 4.350.000
450	Restaurant Management		21-22		19-20		4-5	13-14	15-16		18-19		13-14	Rp 4.350.000
451	L/C, UCP 600, ISBP Dan Exim Trade Finance		22-23		19-20		4-5		15-16				13-14	Rp 4.600.000
452	System Perpajakan Kepabeanan Pelabuhan Dan It Inventory Kawasan Berikat			8-9		17-18		26-27		6-7		8-9		Rp 4.600.000
	<b>Safety</b>													
453	Sistem Manajemen Keselamatan & Kesehatan Kerja		22	29			11		14		16		11	Rp 2.850.000
454	Hazardous Material Handling	11	8		12			13		4	3	8		Rp 2.850.000
455	Kaizen in The Office	4-5	1-2	1-2	2-3	30-31		9-10	2-3		1-2	29-30		Rp 4.350.000
456	Hazard Identification and KYT training		20		25		12		21		17		15	Rp 2.850.000
457	5S & 7 Waste Management		19-20				11-12		23-24		18-19	28-29		Rp 4.350.000
458	Permit to Work System (PTWS)	9-10	7-8	7-8	4-5	16-17	6-7	13-14	8-9	6-7	17-18	12-13	5-6	Rp 4.350.000
459	Basic HSE	17-18	21-22	19-20	11-12	25-26	11-12	9-10	20-21	17-18	24-25	15-16	17-18	Rp 4.350.000
460	Contractor Safety Management System (CSMS)	19	23	12	17	25	12	17	21	21	26	22	11	Rp 2.850.000
461	Assessment of the Waste Water Treatment (WWT) System	24-25		28-29		14-15		23-24	28-29			27-28		Rp 4.350.000
462	CDM (Clean Development Mechanism)	30			3		8	31			1-1	27		Rp 2.850.000
463	Hazard Identifiaction Risk Assessment		9		10		12		7		12		26	Rp 2.850.000
464	Root Cause Analysis (RCA)	12	26		2	11	4	16		4	1		3	Rp 2.850.000
465	Strategi Negosiasi Untuk Purchasing		6-7		9-10		11-12		6-7		8-9		11-12	Rp 4.350.000
466	Build In Quality	8		5		7		9		24		5		Rp 2.850.000
467	Lean Six Sigma Fundamentals		12		16		11		20		15		17	Rp 2.850.000
468	Manufacturing Management	15		12		14		23		17		12		Rp 2.850.000
469	Ergonomics for Excellent HSE Management	15-16	26-27		30-1			16-17		3-4	29-30			Rp 4.350.000
470	Office Ergonomics		12		2		4		3		1		3	Rp 2.850.000
471	5S Audit	4-5			2-3			16-17			4-5			Rp 2.850.000
	<b>Procurement</b>													
472	Ekspor Impor dan Kepabeanan	22-23	5-6	28-29		3-4		31-1		13-14	3-4	28-29		Rp 4.600.000
473	Air Cargo		6-7		9-10		7-8		6-7		8-9		11-12	Rp 4.350.000
	<b>Technical</b>													
474	Laboratory Safety & Health	11-12		15-16		16-18		12-13		12-14		7-9		Rp 5.550.000
	Development, Bidding & Implementation for Laboratory Technical Service Contract	17-19		20-22		23-25		25-27		17-19		21-23		Rp 5.550.000
476	How to Develop : Laboratory Information Management System (LIMS)		23-24		19-20		25-26		15-16		18-19		6-7	Rp 4.600.000
477	Statistical Analysis of Laboratory Data		1-2		11-12		7-8		2-3		4-5	29-30		Rp 4.600.000
478	Basic Hydraulic System for Heavy Equipment	8-11	12-15	12-15	9-12	8-9	4-7	16-19		13-14	1-4	5-8	3-6	Rp 9.050.000
	Lubrication Training : Lube Management as a key factor in Preventive Maintenance Practice		21-23		18-20		6-7		16-18		10-12		12-14	Rp 5.550.000
480	Certified Project Management Fundamentals	1-2		5-6	30-1			2-3		3-4		5-6		Rp 5.550.000
	Certified Project Management Based on PMBOK 5th Edition 2013 using Microsoft Project	8-9		12-14		7-8		9-10		18-19		12-13		Rp 5.550.000
482	Cara Cepat Menyusun SOP Berbasis PDCA	8	12	12		7		3		4	31			Rp 2.550.000
483	Risk Management	11		15		17		17		20		14		Rp 2.550.000
484	Quality Assurance for Business Excellence	11-12		21-22		25-26		25-26		13-14		22-23		Rp 4.350.000
485	Primavera P6 Professional Fundamental	15-16		19-20		14-15				17-18		27-28		Rp 5.550.000
486	Operations And Production Management	18-19		15-16		8-9		12-13		13-14		15-16		Rp 4.350.000
487	Logistics Management Training	22-23		28-29		14-15		23-24		24-25		26-27		Rp 5.550.000



539	Enterprise Risk Management Berbasis ISO 31000:2009		8-9		5-6		7-8		9-10		4-5		6-7	Rp 4.350.000
540	Internal Quality audit Based on ISO 9001:2008	10-11	28-1			8-9			29-30		31-1			Rp 4.350.000
541	Interpreting & Documenting of ISO 9001:2008	17-18		8-9		16-17		18-19		5-6	11-12	7-8		Rp 4.350.000
542	Pemahaman Penerapan Integrasi RSPO dan ISPO		7-8		12		6-7		9-10		11-12		6-7	Rp 4.350.000
543	SMK3 for Sawit Base On OHSAS 18001 dan PP NO 50 2012		21-22		19-20		4-5		15-16		18-19		13-14	Rp 4.350.000
544	Penyusunan SOP PHPL dan SVLK	4-5		1-2		8-9			30-31			1-2		Rp 4.350.000
545	Audit Internal PHPL, SVLK dan CoC	11-12	28-1			16-17		16-17		6-7		8-9		Rp 4.350.000
546	Pemahaman Penerapan Integrasi ISO 9001, SMK3, COC	25-26		21-22		25-26		25-26		18-19		22-23		Rp 4.350.000
547	Audit Internal RSPO dan ISPO	1-2	26-27		5-6	2-3		9-10	2-3	4-5	29-30			Rp 4.350.000
	<b>IT Series</b>													
548	Information Technology Project Management	2-3	26-27		2-3	2-3	4-5	30-31		3-4	1-2		3-4	Rp 4.600.000
549	Audit Teknologi Informasi	8-9	23-24	5-6	9-10	7-8	11-12	11-12	6-7	18-19	8-9	5-6	11-12	Rp 4.600.000
550	Quality Management in IT Services	15-16			16-17					17-18		12-13		Rp 4.600.000
551	IT Governance	22-23	12-13	12-13	24-25	14-15	25-26	23-24	20-21	24-25	15-16	27-28	17-18	Rp 4.600.000
552	COBIT	25-26	19-20	19-20	25-26	21-22		16-17	1-2		22-23	28-29		Rp 4.600.000
553	IT Risk Management	18-19	21-22	26-27	18-19	22-23	20-21	26-27	8-9	5-6	3-4	7-8	5-6	Rp 4.600.000
554	Search Engine Optimization (SEO)		7-8			16-17			15-16		4		12-13	Rp 4.600.000
555	Disaster Recovery Planning & Business Continuity Planning	11-12		28-29	24-25	25-26	25-26	9-10	20-21	12-13	17-18	14-15	7-8	Rp 4.850.000
556	Information Security Management Systems with ISO 27001	4-5			4-5	31-1		31-1			24-25			Rp 4.600.000
557	IT Infrastructure Library Foundation		2-3			11-12			3-4			21-22		Rp 4.350.000
558	Planning, Designing and Implementing BCMS with ISO 22301			14-15			6-7		31-1				3-4	Rp 4.600.000
559	Understanding and Implementing TOGAF		9-10			30-31				17-18		2-3		Rp 4.600.000
560	Understanding and Implementing Internal Control with Committee of Sponsoring Organizations of the Treadway Commission (COSO)	8-9			6-7			5-6			12-13			Rp 4.350.000
561	Understanding Payment Card Industry Data Security Standard (PCI-DSS)		14-15			25-26			27-28			9-10		Rp 4.600.000
562	Utilizing Internet for Fraud Examination and Investigation		28-1				7-8			14-15		30-1		Rp 4.350.000
563	Implementing IT Service Management with ISO 20000			7-8		30-31		2-3		7-8			14-15	Rp 4.600.000
564	Step By Step Membuat Laporan dengan Crystal Report		8-9		11-12		25-26		15-16		18-19		6-7	Rp 4.350.000
565	Practical Database Programming with VB.NET	15-16		12-13		15-16		16-17		4-5		6-7		Rp 4.350.000
566	Powerful Database Programming with ADO.NET	22-23		19-20		22-23		23-24		17-18		13-14		Rp 4.350.000
567	Step by Step Menjadi Programmer Handal Dengan Tools .Net Developer	8-9		5-6	2-3	8-9		9-10		3-4	1-2		3-4	Rp 4.350.000
568	IT Strategy menggunakan Balanced scorecard		22-23		19-20		11-12		15-16		4-5		6-7	Rp 4.600.000
569	Certified Software Testing Foundation		6-7		9-10		11-12		13-14		8-9		11-12	Rp 5.550.000
570	Certified ITIL V.2011 Foundation With Intl Cert. Exam Preparation		12-13				4-5		6-7		1-2		3-4	Rp 5.550.000
571	IT AUDIT TRAINING		23-24		24-25		4-5			6-7			13-14	Rp 4.600.000
572	Managing Electronic Document Management Systems (EDMS) And Electronic Data Interchange (EDI)		22-23							17-18		12-13		Rp 4.350.000
573	Data for Action	25-26		22-23		22-23		25-26		26-27		28-29		Rp 4.350.001
574	Manajemen Proyek Menggunakan Ms Project 2013		1-2		5-6		7-8		2-3		11-12		6-7	Rp 4.350.000
575	Gambar Teknik menggunakan Autodesk AutoCAD 3D		8-9		19-20		11-12		9-10		18-19		13-14	Rp 4.350.000
576	Desain Komunikasi Visual Menggunakan Adobe Photoshop CS 5			8-9		3-4		12-13		6-7		8-9		Rp 4.350.000
577	Data Analysis and Management using MS Excel 2013			15-16		17-18		19-20		13-14		15-16		Rp 4.350.000
578	Designing Service Level Agreement (SLA)			19-20		30-31		23-24		24-25		28-29		Rp 4.350.000
579	Kursus Search Engine Optimization (SEO) pada Situs Web			21-23		28-30		4-6		26-28		21-23		Rp 4.850.000
580	Oracle Database 12C Security					25-26		25-26		24-25		21-22		Rp 4.350.000
	<b>Banking Series</b>													
581	Know Your Customer and Anti Money Laundering	23-24	8-9	20-21			27-29	19-20	29-30	20-21	11-12	6-7	4-5	Rp 4.850.000
582	Manajemen Risiko Operasional Bank	11-12	22-23	8-9	11-12	8-9	11-12	12-13	15-16	6-7	11-12	8-9	13-14	Rp 4.850.000
583	Penerapan Know Your Customer (KYC) Dalam Rangka Anti Pencucian Uang (APU)		1-2			21-22			30-31		30-31			Rp 4.350.000
584	Menyusun Struktur Pembiayaan Syariah Yang Sesuai Dengan Kebutuhan Nasabah	17		14		2			29		31			Rp 4.050.000
585	Aplikasi Pembiayaan Syariah dengan Akad MMQ		19-20		24-25		25-26		20-21		15-16		11-12	Rp 4.600.000
586	Export Import and Letter of Credit				26-27		12-13							Rp 4.350.000

587	Implementasi PBI Dan POJK Terkait Program APU & PPT (Pasca Scandal Panama Papers Dan Brexit)		14-15		19-20		11-12		20-21	25-26	18-19	27-28	18-19	Rp 4.350.000
588	Penerapan POJK Terkait Program APU & PPT IKNB (Pasca Scandal Panama Papers Dan Brexit)	24-25		7-8				16-17		3-4		5-6		Rp 4.350.000
589	Penerapan Prinsip Know Your Customer dan Anti Money Laundering	4-5		21-22		16-17		25-26		26-27		28-29		Rp 4.350.000
590	Effective Collection Leader				6		2		8		10		3	Rp 2.550.000
591	Basic Collection Skills					7-8		5-6		6-7		6-7		Rp 4.350.000
592	Compliance Training				11		13		16		17		12	Rp 2.550.000
	<b>Oil, Gas &amp; Mining Series</b>													
593	Integrated Process Oil & Gas Operational, Financial, IT Auditing		21-23		18-20		6-8				15-17		12-14	Rp 5.550.000
594	HSE for Oil and Gas Training	3-4	9-10		16-17	2-3		11-12	1-2		3-4	1-2		Rp 4.600.000
595	Basic Life Support (Bantuan Hidup Dasar)				18-19									Rp 4.350.000
	<b>Personal Development Series</b>													
596	Creative & Innovative Thinking	29-30	12-13	5-6	9-10	7-8	11-12		6-7	4-5	8-9	5-6	11-12	Rp 4.350.000
597	Managing Work-Life Balance		22		20		20		16		17		19	Rp 2.850.000
598	Happy Worker Productive Worker		8-9		5-6				9-10		4-5		6-7	Rp 4.350.000
599	Profesional atau Mati	4-5		8-9		17-18		12-13		6-7		8-9		Rp 4.350.000
600	Stay Young Stay Productive		22-23		11-12		6-7		15-16		11-12		13-14	Rp 4.350.000
601	Self Empowerment Training	9-10	13-14			8-9	12-13	3-4			16-17	13-14	11-12	Rp 4.350.000
602	Kesehatan Mental & Psikoterapi				10		5		7		9		4	Rp 3.050.000
603	The Smart Way To Manage Your Salary And Plan Your Better Future	29-30			2-3		4-5	30-31		28-29			3-4	Rp 4.350.000

**Note : Harga dan Tanggal Sewaktu-waktu dapat berubah.**

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